## Complexity and statistical physics of herding behavior

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Demographics **neglects the behavior** of individuals in favor of macroscopic behavior of populations.

"The molecules are like so many individuals, having the most various states of motion, ..." (L. Boltzmann)



## ${\sim}1950$ : Open and non-equilibrium systems

Macroscopic dynamics of certain systems sometimes is **nor sum nor average of the trajectories of its constituent parts**. Those systems tend to exhibit **emergent behavior**.





Images: Wikimol, idea.tion.to

## October 19, 1987: Black Monday



Discontent with financial policy making physicists start to analyze increasingly available socio-economic data. Its complexity is found to be similar to natural complexity.

Left image: by KAL (in Baltimore Sun)

#### Nature is self-similar (scale-free)



"Clouds are not spheres, mountains are not cones, coastlines are not circles, and bark is not smooth, nor does lightning travel in a straight line..." (B. Mandelbrot)

Image: Jacopo Wertherl

#### Scale-free features of socio-economic systems Power law functions, $f(x) = x^{-\lambda}$ , lack scale: $f(ax) = a^{-\lambda}f(x)$



Images: M. Patriarca and A. Chakraborti, CGU4U, A. Barabasi et al., F. Liljeros et al.

"The word tries, as anyone would guess, to coin something that reflects the fact that Econophysics is a little like Biophysics or Geophysics or Astrophysics which tells you that people involved in thes fields are interested in Biology or Geology or Astronomy, which they connect from a Physics point of view." (H. E. Stanley)



Image: APS

#### Meanwhile mainstream Economics achieves...



Image: D. Sornette

#### ... everything breaks down with the 2007-08 crisis





#### Where it went wrong-and how the crisis is changing it

Image: The Economist (July 2009)

## Econophysicists feel somewhat happy about it

(as well as nonmainstream economists)



Images: (%\_%)



#### Homo economicus:

- has all relevant information (is informed),
- is able to process it (is rational),
- uses it towards his own well-being (is self-interested).

Image: keystricken

#### Condorcet paradox



Individual rationality does not imply collective rationality

A. Kononovicius (VU ITPA)

Physics of herding behavior

#### People are not rational



Image: D. J. Low



Image: C. Detrain & J. L. Deneubourg

#### A simple agent-based herding model



Kirman (Quarterly Journal of Economics, 1993)

#### The role of the interaction topology



$$p(i \to j) = \left[\sigma_{ij} + h_{ij} \frac{X_j}{N^{1-\gamma}}\right] \Delta t.$$

Kononovicius & Ruseckas (EPJ B, 2014)

#### Diffusion of new products

$$p(pot \to con) = \left[\sigma_{pot,con} + h_{pot,con} \frac{X_{con}}{N}\right] \Delta t, \quad p(con \to pot) = 0,$$

here con - consumer state, pot - potential consumer state. Product is assumed to be durable.



Red curve (macroscopic ODE):

$$\frac{\mathrm{d}}{\mathrm{d}t}X = \left[N - X(t)\right] \left[\sigma + h\frac{X(t)}{N}\right]$$

In marketing science - Bass diffusion.

Kononovicius & Daniunas (Social Technologies, 2013)

#### Financial market model



$$p(i \to j) = \left[\sigma_{ij} + \frac{h_{ij}}{\tau(X_f, X_o, X_p)} X_j\right] \Delta t.$$

 $\tau(\ldots)$  - macroscopic system state feedback on micro-behavior.



Chartists trade based on their "moods",  $\xi$ :

$$D_c = r_0(X_o - X_p) = r_0 X_c \xi,$$

while fundamentalists based on their "knowledge",  $P_f$ :

$$D_f = X_f [\ln P_f - \ln P(t)].$$

Assuming that their trading behavior balances out, we obtain return:

$$r(t) = \ln P(t) - \ln P(t-T) = r_0 \frac{X_c}{X_f} \Delta \xi.$$

Kononovicius & Gontis (Physica A, 2012); Image: Jeff Parker

## Long-term component, $y = X_c/X_f$ ,

is enough to reproduce two stylized features: heavy tailed distribution  $(p(y) \sim y^{-\lambda})$ , long-range memory  $(S(f) \sim 1/f)$ .



Macroscopic stochastic DE:

$$dy = [\sigma_{fc} + (2 - \sigma_{cf})y^{1+\alpha}](1+y)dt + \sqrt{2hy^{1+\alpha}(1+y)}dW.$$

Kononovicius & Gontis (Physica A, 2012)

#### Reproducing exact empirical statistical features

Considering slow y ( $c \leftrightarrow f$ ) dynamics, fast  $\xi$  ( $o \leftrightarrow p$ ) switching as well as additional noise (information flows, smaller scale dynamics) allows to reproduce exact PDF and spectra of the empirical data.



Macroscopic description consists of three SDE.

Gontis & Kononovicius (Plos One, 2014)

#### What else to say...

- Herding behavior itself seems to be enough to capture essential general features of the dynamics behind the financial markets.
- Importance of herding behavior in the financial markets might be used to prevent endogenous flash-crashes.
- Model parameters are selected to fit empirical PDF and spectra. Yet model is able to reproduce other statistical features, such as burst (above the threshold volatility) duration.



# Thank you!



#### http://mokslasplius.lt/rizikos-fizika/en/